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Dear Ms. Černá, Mr. Stránský,

We would like to take this opportunity to thank you for the work you performed while mediating the sale of our building, even with the unusual market conditions.

In order to increase the effectiveness of our services and simplify the communication between our headquarters and distribution centre we have decided to move to premises that have been built for us within VGP Park Horní Počernice. Having vacated our building in Prague 10-Malešice, we were trying to figure out what to do with it.

Based on our past good experience, we have approached Colliers as the real estate consultancy company who assisted us in lease negotiations concerning the solution in VGP Park, to try find a buyer for our older facility.

Your experience and professionalism were obvious from the beginning of our cooperation when setting out the negotiation strategy and preparation of the marketing materials. After a thorough analysis of the situation Colliers decided to look for potential buyers among end users, which proved to be a success. The organization of the tender, viewings with interested parties, the whole process of negotiations as well as due diligence were, despite few complications, coordinated and carried out to our full satisfaction.

Today, after the successful completion of the transaction, we can say with clear conscience that the choice of Colliers was right.

Thanks to you, we have achieved our goal in spite of the unexpected development in the real estate market.

Should a similar opportunity arise in the future, we will not hesitate to work with you again.

Yours truly,

A handwritten signature in blue ink, appearing to read 'Koliandr'.

Ing. Michal Koliandr
Managing Director
Mediaservis s.r.o.