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I would like to confirm with this letter that I recently had the opportunity to work closely with Karel Stransky and Raluca Teposu of Colliers International. When the local management of Schenker decided to open another branch in the Czech Republic – Liberec, including warehouse and office space, we have employed Colliers International to assist us in choosing and implementing the best real estate solution.


Although the final decision has been changed, I can say with confidence that Karel's and Raluca's professionalism proved to be of benefit to our company. Their input helped us better understand the terms and conditions that we can expect on a built to suit development issues, such as a future lease or financial lease, as well as the process we would have to undertake in case of a purchase deal.

I wish them both good luck and hope we can find new ways of cooperating in the future.

Sincerely,

Jan Kubec
Logistics Director
Schenker CZ


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