



For attention of Mr. Karel Stransky of Colliers International s.r.o.

Radotin 30th of October 2003

Dear Karel,

When meeting you on my first trip to Prague and the Czech republic in April 2002, when we were looking at green-field sites for our new development, it was difficult to imagine that we already at this stage would have completion date during the first half of November 2003.

You and Colliers professionalism were convincing and truly enough the contacts you presented Lindab with, both in the respect of seeking alternative land sites and financial partners, proved to be of good quality.

During the negotiating stages I remember being irritated on a few occasions on behalf of what I refer to as being oversights demonstrated by our contractual partner and thinking back I value your way of bringing us back in line.

Having used your services when:

- identifying what I believe to be the most suitable site in the Prague area, knowing that completion will materialise next month in accordance with the original plans and
- agreeing the contractual terms for the development of our two purpose built commercial units and
- establishing the contacts needed to conclude a suitable financial structure of one of Lindab's largest investments ever,

I have no doubt when seeking your further services in connexion with the disposal of our premises at Richany south of Prague.

Yours sincerely

A handwritten signature in blue ink, appearing to read "Kenneth Johnsson", written over a horizontal line.

Kenneth Johnsson
Executive Director
Lindab s.r.o.